

CONSUMER REBATE OFFERS

WINTER 2021

Receive a Lennox rebate up to \$1,500*

📍 SOUTH NW83CR0521

SYSTEM REBATE MATRIX*

	SLP99V	CBA38MV	SL280V	EL296V	CBA27UH	EL280E
XP/XC25	\$1,200	\$1,200	\$1,000	\$800	\$0	\$0
XP/XC21	\$1,000	\$1,000	\$800	\$600	\$0	\$0
XP/XC20	\$1,000	\$1,000	\$800	\$600	\$0	\$0
SL18XP/C1	\$800	\$800	\$600	\$400	\$400	\$350
XP16/EL18XCV	\$550	\$550	\$450	\$350	\$350	\$300
EL16XP1	\$450	\$450	\$350	\$300	\$300	\$250
EL16XC1	\$400	\$400	\$300	\$250	\$250	\$250

SYSTEM "ADD-ONS"

iComfort® S30	\$100
iComfort® E30	\$50
iComfort® M30 ¹	\$25
PureAir™ S	\$100
PureAir™	\$50
iHarmony®	\$100
HRV/ERV	\$50



¹ the iComfort® M30 is now ENERGY STAR® certified, homeowners may qualify for local utility rebates based on Energy Star certification.

*SYSTEM ELIGIBILITY

1. All system rebate offers must include a qualifying thermostat.
2. System add-ons do not qualify for an individual rebate and cannot be combined with individual unit offers.
3. For full-system eligibility requirements, please see promotional guidelines.

QUALIFYING THERMOSTATS

- iComfort® S30
- iComfort® E30
- iComfort® M30
- CS7500
- CS5500
- Nest
- Honeywell Programmable
- Emerson Programmable
- Ecobee

INDIVIDUAL REBATES

MINI-SPLITS

MWM, MCF, M22/M33, MMD, MFM	\$50
MLA, MPB	\$250

OUTDOOR UNITS

XP/XC25	\$200
XP/XC21	\$125
XP/XC20	\$125
SL18XP/C1	\$75
XP16/EL18XCV	\$50

INDOOR UNITS

SLP99V	\$200
SL280V	\$150
EL296V	\$100
EL280E	\$50

PACKAGED UNITS**

LRP16	\$400
LRP14	\$100

** Packaged units are eligible to receive system add-on rebates.

SELL BETWEEN: January 11, 2021 through February 5, 2021

INSTALL BY: February 12, 2021

SUBMIT CLAIMS BY: February 26, 2021

Disclaimer: Rebate requires purchase of qualifying items between January 11, 2021 to February 5, 2021. Qualifying items must be installed by February 12, 2021. Rebate claims (with proof of purchase) must be submitted (with proof of purchase) to www.lennoxconsumerrebates.com no later than February 26, 2021. Rebate is paid in the form of a Lennox Visa® Prepaid Card is subject to terms and conditions found or referenced on card and expires 12 months after issuance. Conditions apply. See www.lennox.com/terms-and-conditions for complete terms and conditions.

CONSUMER FINANCING OFFERS

WINTER 2021

DLSC or Elite System Financing Offers

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
4632	6 Months No Interest No Payments + 9.99% APR for 120 Months	5.00%	5.00%	0.00%
4316	3 Months No Interest No Payments + 6.99% APR for 120 Months	5.00%	5.00%	0.00%
3060	60 Months Equal Payments No Interest	14.90%	5.00%	9.90%
3036	36 Months Equal Payments No Interest	13.25%	5.00%	8.25%

Qualifying System Options

Eligible Indoor Unit Options	Eligible Outdoor Unit Options	Required	Reimbursement
SL297NV, SLP99V, CBA38MV, SL280NV, SL280V, SLO185V, GWM, EL296V, EL296E, EL195NE, EL196E, EL180NE, EL280E, CBA27UH, CBA25UHV, MWM, MCF, M22/M33, MMD, MFM	XP/XC25, XP/XC21, XP/XC20, SL18XP/C1, XP16, EL18XCV, EL16XP1, EL16XC1, LRP16, LRP14, MLA, MPB	Qualifying Thermostat	\$1,050 max

Additional Financing Offers

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
1018	18 Months Deferred Interest with Minimum Monthly Payments	5.00%	3.75%	1.25%
2012	12 Month No Interest No Payments	5.00%	3.75%	1.25%

Component #1: Sell (1) outdoor or indoor unit listed to the right

+

Component #2: Complete the system with any other Lennox outdoor or indoor unit

+

Component #3: Complete the system with a thermostat

Qualifying System Options

Component #1	Component #2	Component #3	Reimbursement
SL297NV, SLP99V, CBA38MV, SL280NV, SL280V, SLO185V, GWM, EL296V, EL296E, EL195NE, EL196E, EL180NE, EL280E, CBA27UH, CBA25UHV, MLA, MPB, XP/XC25, XP/XC21, XP/XC20, SL18XP/C1, XP16, EL18XCV, EL16XP1, EL16XC1, LRP16, LRP14, MWM, MCF, M22/M33, MMD, MFM	ANY Lennox unit to complete the system (DLSC, Elite, and Merit product)	Qualifying Thermostat	\$1,050 max

How to Redeem 4132 Financing & Rebate Offer

- Dealers redeem the reduced cost of plan 4132 upfront from Service Finance and will not need to file a financing claim through LennoxPros.com
- To redeem any eligible rebates, you must submit a claim at lennoxconsumerrebates.com

4132 Financing and Rebate Offer

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
4132	9.99% APR for 120 Months	2.50%	2.50%	0.00%

SELL BETWEEN: January 11, 2021 through February 5, 2021

INSTALL BY: February 12, 2021

SUBMIT CLAIMS BY: February 26, 2021

Disclaimer: Offer available January 11, 2021 to February 5, 2021. Offer based on a retail price of \$10,000. Requires purchase of qualifying system. Financing available to well qualified buyers on approved credit. No down payment required. Financing requires 120 equal monthly payments of \$132 a month of principal and interest after the first 6 months. Normal late charges apply. Cannot be combined with any other Lennox promotional offer. Minimum and maximum amount financed of \$3,000 and \$100,000, respectively. You may prepay your account at any time without penalty. Financing is subject to credit requirements and satisfactory completion of finance documents. Any finance terms advertised are estimates only. See Truth in Lending disclosures available from lender for more information.

PROMOTIONAL GUIDELINES

WINTER 2021

Promotion Dates:

This promotional offer applies to:

- Qualifying product(s) purchased by a participating Lennox dealer between January 11, 2021 and February 5, 2021, and installed by February 12, 2021.
- Financing and rebate claims submitted by February 26, 2021.

Dealer Eligibility:

To participate in this offer, dealers must have purchased a 2021 Full Service Premium or Self Service CAP Package. No portion of this promotional offer will be charged by the dealer to the homeowner.

Homeowner Eligibility:

Purchases of qualifying product(s) must be made by the individual receiving the rebate.

Exclusions:

- This promotional offer applies to residential applications only. Commercial installations, homebuilder or contractor purchases for new construction, homeowner upgrades through homebuilder or contractor, or installations in multi-family dwellings, or any dwelling other than a single-family residence do not qualify.
- This promotional offer is not valid for purchases made through retail partners, including but not limited to Costco Wholesale, The Home Depot, or Lowe's Home Improvement.
- This promotional offer cannot be combined with any other Lennox consumer promotion.

Product Availability

Only equipment and systems listed on promotion are eligible for this promotional offer and are subject to availability. New products are subject to availability in certain markets. Multiple qualifying products may be sold within an individual family or household. A maximum of 25 qualifying products may be claimed per individual family or household for the duration of the promotion.

Acceptable Product Substitutes:

The following product substitutes are eligible for the Consumer Promotion. Products are subject to availability.

- CBA38MV substitute: CBX40UH and CBX32MV
- CBA27UH substitute: CBX27UH
- EL16XC1 substitute: XC14
- EL18XCV substitute: XC16

System Eligibility Requirements:

- All Lennox system rebates require a qualifying indoor unit, outdoor unit, and either a system add-on or a qualifying thermostat.
- Exception: System add-ons are eligible for rebate when purchased with a packaged unit.
- System add-on options: iComfort® S30, iComfort® E30, iComfort® M30, PureAir™S, PureAir™, iHarmony®, HRV, and ERV.
- System add-on options do not qualify for an individual rebate and cannot be combined with individual unit offers.
- Qualifying thermostats: iComfort® S30, iComfort® E30, iComfort® M30, CS7500, CS5500, Honeywell Programmable, Nest, Emerson Programmable, Ecobee.
- Third-party thermostats must be purchased through Lennox.
- Thermostat serial numbers are required for claim entry.

Lennox Visa® Prepaid Rebate Card:

After the rebate claim is audited, approved, and paid:

- Lennox will bill the dealer its portion of the rebate based on the dealer's CAP package level.
- Rebates will be issued in the form of a Visa Prepaid card sent directly to the purchasing homeowner.
- Cards are valid for 12 months from the date of issue.
- Please allow two to four weeks for Visa Prepaid Card processing after claim has been properly submitted, processed, and approved.
- See card FAQs for more details.

Financing Offers & Reimbursement:

After the financing claim is audited, approved, and paid:

- Lennox will credit the dealer's account an amount equal to the Lennox buy-down portion of the loan financed.
 - Maximum reimbursement for financing claims is \$1,050.
 - Only one Service Finance Funding Statement can be submitted per homeowner invoice.
- Financing offers cannot be combined with any consumer rebate or labor warranty offers. Exception: Service Finance Plan 4132 can be combined with a rebate or labor warranty offer.
- Service Finance loan 9.99% APR for 120 months (Plan 4132) the dealer will be funded 100% of the loan from the lender. No claim entry through the redemption site is required.

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SUBMIT CLAIMS BY: February 26, 2021

Disclaimer: Lennox reserves the right to cancel or change this promotional offer at any time. By participating in this promotional offer, the dealer agrees to be responsible for compliance with the terms and conditions of this promotional offer, along with all applicable laws, rules, and regulations in connection with dealer's participation.

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- System add-on options do not qualify for an individual rebate and cannot be combined with individual unit offers.
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- Third-party thermostats must be purchased through Lennox.
- Thermostat serial numbers are required for claim entry.

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- Lennox will bill the dealer its portion of the rebate based on the dealer's CAP package level.
- Rebates will be issued in the form of a Visa Prepaid Card sent directly to the purchasing homeowner.
- Cards are valid for 12 months from the date of issue.
- Please allow two to four weeks for Visa Prepaid Card processing after claim has been properly submitted, processed, and approved.
- See card FAQs for more details.

Financing Offers & Reimbursement:

After the financing claim is audited, approved, and paid:

- Lennox will credit the dealer's account an amount equal to the Lennox buy-down portion of the loan financed.
 - Maximum reimbursement for financing claims is \$1,050.
 - Only one Service Finance Funding Statement can be submitted per homeowner invoice.
- Financing offers cannot be combined with any consumer rebate or labor warranty offers. Exception: Service Finance Plan 4132 can be combined with a rebate or labor warranty offer.
- Service Finance loan 9.99% APR for 120 months (Plan 4132) the dealer will be funded 100% of the loan from the lender. No claim entry through the redemption site is required.

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CLAIM SUBMISSION

WINTER 2021

Claim Submission:

- Claims must be submitted online by the claim submission date. Failure to do so will result in the claim being declined and subject to the submitting dealer's expense.
- Homeowners are responsible for rebate claim entry; dealers are responsible for financing claim entry.
- Claims paid on returned products may be subject to reversal.
- Incomplete, illegible, early, or late submissions will be declined.
- Lennox is not responsible for lost or missing paperwork.
- Lennox reserves the right to request additional information to validate a claim and to inspect any installation that is a part of this promotional offer.
- Claim review will not begin until Lennox receives all proper documentation.

Rebate Claims:

Rebate claims must be entered online at lennoxconsumerrebates.com.

Financing Claims:

- Dealers must enter financing claims online via LennoxPros.com
> Sales Tools > Consumer Rebates > Check Claim Status/Enter Dealer Claims
- Financing offers are available exclusively through Service Finance Company (SFC) and only when financing Lennox products. CAP Dealers eligible for the Lennox Consumer Promotion must be enrolled with SFC to participate in this consumer financing offer.
- Homeowners must be approved for financing by SFC. SFC funds the the dealer the cost of the job less any noted financing costs.
- All jobs must be funded by February 19, 2021.
- Only one Service Finance Funding Statement can be submitted per homeowner invoice.
- Please allow two to three weeks for credit to appear on the dealer's account after claim approval.

Promotion Claim Documentation:

A homeowner invoice is required for each claim submission and should be attached online at the time the claim is entered. Additional documentation is required for financing claims, including a copy of the SFC funding statement.

Invoice to Homeowner:

The following must be included on the invoice in order for the claim to be processed:

- Dealer name and address
- Invoice number
- Homeowner name and installation address
- All model numbers, including those for thermostats
- Serial numbers of the products being claimed (equipment sticker is acceptable)
- Date of installation (do not use dealer invoice date or paid date if it is not the same as the installation date)

Completing the Claim:

- Please fill out the claim(s) in entirety. Failure to do so could delay rebate or financing credit processing.
- If there is an error with the claim and additional information is required, 360Insights will send an email:
 - For rebates: to the email entered into the "homeowner email" upon claim entry.
 - For financing: to the financing claim entrant's email.

Claim Status:

Dealers can view claim status on LennoxPROs.com at Sales Tools > Consumer Rebates > Check Claim Status. If a claim needs further follow-up, the email address provided upon claim entry will receive a weekly email until the information is provided or until the promotion paperwork end date.

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VISA® PREPAID CARD FAQs

At what type of merchants can I use my card?

You may use your Lennox Visa Prepaid Card at any physical merchant locations, online, over the phone, and for mailed payments. Many online merchants perform address, ZIP code, and/or name verification. If your current personal information is not associated with the card, you may update your profile at the website listed on the back of your card.

Where can I use my card?

Use your Visa Prepaid Card anywhere Visa is accepted in the U.S. Please note that some merchants may choose not to accept foreign currency at their own discretion. If this occurs, pay for your purchase with another form of payment and use your card at a different merchant.

Do the funds on my card expire?

The Lennox Visa Prepaid Card has an expiration date of 12 months from the date of issue.

How do I check my balance without being charged a fee?

Your card balance may be checked for free by logging on to PrepaidCardStatus.com or by calling 1.866.230.3890.

Can I get cash from an ATM or bank?

You cannot use your card at an ATM or bank to receive cash. The Lennox Visa Prepaid Card can be used for any transaction or purchase that you would normally make using cash. The largest card-usage categories currently include shopping, food and dining, travel, utilities, and entertainment.



Can my card be used for "pay at the pump" gasoline transactions?

Present your card to an attendant inside the gas station. Your card will not work if you try to pay at the pump.

What should I do if my card is lost or stolen?

Report a compromised card by calling cardholder services at 1.866.230.3809. Your card will be closed and blocked from future purchases. We will reissue you a new card for the unused balance less the card reissue fee.

How do I purchase an item that costs more than the balance on my card?

If your purchase is more than your card balance, first pay the difference with another form of payment, then charge up to the amount of funds available on your Lennox Visa Prepaid Card. Not all merchants accept split transactions.

Disclaimer: Use your Visa Prepaid Card anywhere Visa debit cards are accepted in the U.S. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the U.S. The card is issued by The Bancorp Bank, Member FDIC, pursuant to a license from Visa U.S.A. Inc. Your use of the prepaid card is governed by the Cardholder Agreement, and some fees may apply. This is not a gift card. Please note that prepaid cards are subject to expiration, so pay close attention to the expiration date of the card.



VISA PREPAID CARD FAQs

Where can I see my transaction history and check my balance?

You can view your transactions and check your balance by visiting the website listed on the back of your card or by calling 1.866.230.3809. Live agents are available 24 hours a day, 7 days a week. You will be able to access your transaction history online and print statements.

I returned an item purchased with my card. When will the credit be reflected on my account?

Even after the balance is depleted, you should keep your card until you know that you will not be returning any of the items purchased with the card. If you do try to return items, the store's policy may require you to present the card used to make the purchase. You should destroy the card once you are sure you no longer need it. Allow five to ten business days for returns to post to your card account.

Can my card ever have a negative balance?

Any authorization request that is greater than your card's available balance will be declined; however, there may be times when a merchant completes a transaction without prior authorization. If an overdraft occurs, you will be required to make a payment to cardholder services to cover the negative amount. Payments should be sent to:

Cardholder Services
P.O. Box 5109
Buffalo Grove, IL 60089



What are the fees associated with using the card?

Please see the Cardholder Agreement for any fees associated with the card. The Cardholder Agreement can be found on the back of your card carrier or at PrepaidCardStatus.com.

Disclaimer: Use your Visa Prepaid Card anywhere Visa debit cards are accepted in the U.S. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the U.S. The card is issued by The Bancorp Bank, Member FDIC, pursuant to a license from Visa U.S.A. Inc. Your use of the prepaid card is governed by the Cardholder Agreement, and some fees may apply. This is not a gift card. Please note that prepaid cards are subject to expiration, so pay close attention to the expiration date of the card.



LENNOX NATIONAL CONSUMER PROMOTION CONSUMER REBATE SUBMISSION FORM

Dealer Instructions

Please complete the information below for your homeowner to use to enter their rebate claim at lennoxconsumerrebates.com. Keep a copy for your records.

HOMEOWNER INFORMATION

NAME:

MAILING ADDRESS:

CITY: STATE/PROV: ZIP/POSTAL:

EMAIL ADDRESS:

INSTALLATION ADDRESS (IF DIFFERENT FROM MAILING ADDRESS):

CITY: STATE/PROV: ZIP/POSTAL:

INSTALLATION DATE: HOMEOWNER INVOICE #:

Homeowner agrees to submit this rebate online at lennoxconsumerrebates.com by February 26, 2021.

HOMEOWNER SIGNATURE: DATE:

Failure to submit this information on time could lead to forfeiture of any rebate amount due. NOTE: Any communication regarding this claim submission will be sent to the email address provided.

PRODUCT INFORMATION

For additional product, please use a separate form

(Do not enter the letter "S" if it is the first character)

PRODUCT TYPE:	SERIAL NUMBER:	MODEL NUMBER:
Furnace/Air Handler:	<input type="text"/>	<input type="text"/>
Air Conditioner/Heat Pump:	<input type="text"/>	<input type="text"/>
Thermostat:	<input type="text"/>	<input type="text"/>
System Add-On:	<input type="text"/>	<input type="text"/>

LENNOX DEALER INFORMATION

NAME:

MAILING ADDRESS:

CITY: STATE/PROV: ZIP/POSTAL:

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